

August 17, 2022

BIDDING INSTRUCTIONS

Allm Inc.

■ Bidding and Contracts

- Orderer: Allm Inc.
- Project Name: Field monitoring of telemedicine project in Rwanda
- Specification: Refer to “Exhibit 1”
- Delivery Date and Place: Refer to “Exhibit 1”
- Bidding Date and Time: 1pm on September 1, 2022
- Bidding Place: Main conference room at JICA Rwanda Office
- Bidding Method: Price competition
 - ✧ Bidders must bring their bids (Exhibit 2), indicating the price bid, to the bidding site.
 - ✧ Bid amounts must be in U.S. dollars.
- Documents to be submitted to join the bidding
 - Please prepare the following documents and submit those at the bidding.
 - ✧ Bid
 - ✧ Quotation (Details of the bidding price)
 - ✧ The list of the project members
 - ✧ The CVs of all members
- Qualification of Tenderers:
 - ✧ Eligible tenderers shall be companies which have offices in Kigali, Rwanda.
- Bid Opening:
 - ✧ Only one bidder or his/her representative shall be present at the bid opening. However, if the bidder or his/her representative is not present, an official not involved in bidding operations shall be present.
 - ✧ In addition, when bids are opened, if none of the bids submitted by each organization reaches the limit of the estimated price, the bidder shall immediately submit another bid, so that multiple bids shall be prepared.
- Contract:
 - ✧ The successful bidder shall follow the contract procedures as follows
 - ✓ Execute the contract without delay

- ✓ The language and currency to be used in the contract shall be English and U.S. dollars.
 - ✓ The cost for preparing the contract documents shall be the responsibility of the successful bidder.
 - ✓ The successful bidder shall prepare two (2) copies of the contract and keep one copy for each party.
- Contact for submission inquiries:
- ✧ All inquiries and submissions concerning this solicitation shall be addressed to the following contacts together:
 - ✓ Yusuke Kumaki (y.kumaki@allm.inc)
 - ✓ Christian Beck (c.beck@allm.inc)

<Exhibit 1 >

Specification of the Project

■ Overview

While Rwanda's population is relatively young, incidence of non-communicable diseases (NCDs) is increasing as a result of living style changes including dietary habit. According to the Institute for Health Metrics and Evaluation at the University of Washington, the mortality rate from NCDs in the country of Rwanda has increased from 7 percent (1990) to 14 percent (2016). On the other hand, the lack of medical resources itself is a major issue in the country, and delays in the development of medical equipment and facilities are also a major factor in lowering the quality of care. Also, the majority of doctors, including specialists, and medical facilities equipped with advanced treatment equipment are concentrated in the capital city of Kigali, which is making the disparity in health care between rural and urban areas a major challenge. In this context, "the National Strategy for Transformation 2017-2024 (NST1)", which is the policy of the country aims to achieve universal health coverage and makes the provision of high quality health care opportunities that are accessible to the whole nation as one of the focus areas. The NST1 calls for "proactive use of ICT (Information Communication Technology)

Allm Inc. is a Japanese founded company dedicated to empowering society by shaping the healthcare industry. Allm's vision is to globally transform healthcare by providing leading healthcare solutions. The core mission for Allm is to provide solutions that revolutionize clinical communications, reduce healthcare expenditures, streamline clinical workflows, and improve patient care.

Allm currently has offices globally in different countries including Japan (Allm Inc), USA (Allm USA Inc), Germany (Allm EMEA GmbH), Taiwan (Taiwan Allm Inc), Brazil (Allm S.A), UAE (Allm MEA FZ-LLC), Chile (Soluciones Tecnológicas e Informáticas Chile-Japón SpA), Malaysia (Allm SEA sdn.bhd). Recently, Allm has expanded its service to reach the African market providing its services in Rwanda, Kenya, Ghana and South Africa all under Allm Africa.

Allm operates a secure communication mobile service, Join, for use by healthcare organizations, physicians, and other medical professionals. Join app is designed to facilitate communication and collaboration between clinicians and other health services providers through its secure and compliant patient information sharing technology. It enables connections with PACS (picture archiving and communication systems) and other systems, which allows health workers to share clinical medical information in order to achieve greater diagnostic precision and better patient care. By integrating into internal IT systems such as PACS and EMR, Join enables users to view and share EHR information, various diagnostic images, laboratory data, and prescriptions.

In all areas of society, in order to improve accessibility, and "Japan's Country Development Cooperation Policy for Rwanda" (2017), the promotion of cross- sectoral ICT use is also set out.

In this situation, with support from JICA, Allm will contribute to the solution of the above-mentioned issues and mitigating the spread of Covid-19 infection which occurred from January 2020 and became the pandemic all over the world with its proposed technology, the "Remote Diagnosis Medical Network System".

The purpose of this project is to study and organize methods and issues for dissemination in the country.

This position is responsible for the roll-out and management the telemedicine system, which is "Join" designed for physicians and other medical professionals, will be confirmed and the methods of dissemination and issues to be addressed in the country will be discussed.

■ Responsibilities

- Project Management duties:
 - ✧ Join Implementation and rollout to the medical institutions designated by Allm (10 institutions at most)
 - ✧ Join operations monitoring and user training
 - ✧ Project coordination and maintenance
 - ✧ Facilitate requirements gathering and system design processes with Rwanda Biomedical Center Team and other stakeholders
 - ✧ Build and organize local development and implementation teams
 - ✧ Complete daily/monthly reports and send/report to Allm team.
 - ✧ Communicate any Join challenges on a regular basis to the implementation support lead
 - ✧ Regular follow up on tablet usage, its maintenance and communicate to the implementation support Lead
 - ✧ Flexibility to support other team members to achieve the organization goal when needed

- Personnel
 - Project team member(s) and who would be involved, and leader shall:
 - ✧ Description of the Team Organization and Approach.
 - ✧ Provide CVs and/or updated LinkedIn profile for each team member.
 - ✧ Sample of report of previous project
 - ✧ References

■ Other details

- Project duration:
 - ✧ This evaluation aims at understanding the feasibility of deploying a cloud-based telemedicine enabled data sharing platform over a 20 months period. The study shall serve to inform the project donor and participant stakeholders in the prospect of ICT solutions for healthcare systems in Rwanda
- Deliverables
 - ✧ Monthly reports to Allm
- Contract term
 - ✧ From September 12, 2022 to April 30, 2024
- Payment terms
 - ✧ Mobilization Fee (Next month-end payment after the contract)
 - ✧ Interim Payment (Next month-end payment after receiving the monthly reports of 12 months progress after the project starts)
 - ✧ Final Payment (Next month-end payment after receiving the last monthly report of the project)

■ Qualifications

- EDUCATION/EXPERIENCE (Required):
 - ✧ Bachelor's degree in a project management, computer science or related subject with 5 years of work experience in a related job discipline
 - ✧ Master's degree in computer science with 2 years work experience

<Exhibit2>

To Allm Inc.

Bid

■ Project Name: Field monitoring of telemedicine project in Rwanda

■ Bidding Number:

■ Bidding Price:

(In Figure) _____ USD

(In Words) _____ USD

*The above exclude taxes.

I hereby accept the terms and conditions set forth in the notice of bidding and the bidding instructions, and hereby submit my bid in the amount indicated above.

Name:

Title:

Organization:

September 1, 2022